

# Rewarding the spirit of Australian business

Qantas Business Rewards - rewarding your business customers with Qantas Points from their first dollar spent on eligible Qantas flights<sup>1</sup>, access to exclusive savings<sup>2</sup> and points with over 50 partners including American Express, BP Plus, Red Energy, B2BPay, Westpac, Avis, Budget and more.

## Travel Agent Benefits

- Deliver more business rewards and savings to your customers
- Fast-track your eligible customers to a higher membership level
- Exclusive Agent offers
- Qantas Business Rewards flights count towards Qantas targets

## Customer Benefits



Qantas Points for the business from the first flight



More rewards the more you fly



Flyers continue to earn their Qantas Points and Status Credits<sup>3</sup>



Qantas Points on business expenses with 50 partners



Qantas Club membership discounts<sup>4</sup>



Exclusive savings on eligible flights

For more information on Qantas Business Rewards visit [qantas.com/agencyconnect](https://qantas.com/agencyconnect) and select Products and Rewards.

Get on board with Qantas Business Rewards  
[qantas.com/business](https://qantas.com/business)

BUSINESS  
REWARDS 

## How to access exclusive savings for your customers

- ✓ Access the Qantas Business Rewards Lookup tool under Service Requests at [qantas.com/agents](https://qantas.com/agents) to confirm your customer's account code
- ✓ Enter the account code for their level in the correct GDS Format to view fares
- ✓ Don't forget to enter the Qantas Business Rewards member's ABN into the booking so they can earn Qantas Points on eligible flights
- ✓ Enter the traveller's Qantas Frequent Flyer details as normal

Fare Conditions	Level 1	Level 2	Level 3
<b>Account Code</b> (Enter Account Code into your GDS to view and price discounted fares)	<b>QFB01</b> (0= zero)	<b>QFB02</b> (0= zero)	<b>QFB03</b> (0= zero)
<b>Point Requirements</b>	<b>Up to 15,000</b>	<b>15,000 - 79,999</b>	<b>80,000 or more</b>
<b>Classes eligible for discount</b>	Domestic Business: J, C Economy Flex: Y, B, H, K	Domestic Business: J, C Economy Flex: Y, B, H, K Economy Red e-Deal: M, L, V, S	Domestic Business: J, C Economy Flex: Y, B, H, K Economy Red e-Deal: M, L, V, S, N
	International (including Trans Tasman) Business: J, C, D Premium Economy*: W, R Economy Flex: Y, B, H	International (including Trans Tasman) Business: J, C, D Premium Economy*: W, R Economy Flex: Y, B, H	International (including Trans Tasman) Business: J, C, D Premium Economy*: W, R Economy Flex: Y, B, H
* Premium Economy may not be available on all services			
<b>Qantas fare basis code identifier</b>	^ 1UQA Eg. Domestic K Class Published fare: KFLEX Qantas Business Rewards fare: K1UQA	^ 2UQA Eg. Domestic K Class Published fare: KFLEX Qantas Business Rewards fare: K2UQA	^ 3UQA Eg. Domestic K Class Published fare: KFLEX Qantas Business Rewards fare: K3UQA
	^ Denotes unique booking class, destination, and seasonality combination		
<b>Discount</b>	Up to 6% off base fare	Up to 8% off base fare Excluding Domestic M, L, V, S class	Up to 10% off base fare Excluding Domestic M, L, V, S, N class
	Up to 3% off base fare Domestic M, L, V, S class		
For more information on Qantas Business Rewards discounts refer to the Airline Earn Table: <a href="https://qantas.com/au/en/business-rewards/airline-earn-table.html">qantas.com/au/en/business-rewards/airline-earn-table.html</a>			
<b>Advance Purchase</b>	As per published fare rules.		
<b>Qantas Points earned for the business from flying</b>	20 Qantas Points for the business for every 100 points the Frequent Flyer earns	30 Qantas Points for the business for every 100 points the Frequent Flyer earns	40 Qantas Points for the business for every 100 points the Frequent Flyer earns.
<b>Qantas Club</b>	Up to 30% off published Qantas Club rates.		

**Tip:** Level Advance can help fast-track your customers to Level 2 or 3, allowing them to enjoy more rewards. For more information on Level Advance visit [qantas.com/agencyconnect](https://qantas.com/agencyconnect).

Check how many points your customers could earn using our Points Calculator [qantasbusinessrewards.com/howitworks/points-calculator](https://qantasbusinessrewards.com/howitworks/points-calculator)

## How to Ticket

The details below must be entered into the booking at time of ticketing. The Qantas Business Rewards member's ABN must be entered using the below format relevant to your GDS.

GDS	Display fares	Quote fares	ABN entry format
Amadeus	<p><b>Entry format:</b> FQDLONSYD/R,U*XXX or FQDLONSYD/R,U000000</p> <p><b>Example:</b> FQDLONSYD/R,U*QFB01 or FQDLONSYD/R,UQFB01</p>	<p><b>Entry Format:</b> FXP/R,U*XXX</p> <p><b>Example:</b> FXP/R,U*QFB01</p>	<p><b>Entry Format:</b> SKQSMEQF-99999999999</p> <p><b>Example:</b> SKQSMEQF-12345678901</p>
Galileo	<p><b>Entry Format:</b> FDLONHKG10MAR/QF-PRI-XXX:P</p> <p><b>Example:</b> FDLONHKG10MAR/QF-PRI-QFB01:P</p>	<p><b>Entry Format:</b> FQ-XXX/CQF:P</p> <p><b>Example:</b> FQ-QFB01/CQF:P</p>	<p><b>Entry Format:</b> SI.QF*QSME.99999999999</p> <p><b>Example:</b> SI.QF*QSME.12345678901</p>
Sabre	<p><b>Entry Format:</b> FQLONSYD10MAY#IXXXXX#PV</p> <p><b>Example:</b> FQLONSYD10MAY#IQFB01#PV</p>	<p><b>Entry Format:</b> WPIXXXX#PV</p> <p><b>Example:</b> WPIQFB01#PV</p>	<p><b>Entry Format:</b> 30SI QF QSME.99999999999</p> <p><b>Example:</b> 30SI QF QSME.12345678901</p>
<p><b>Qantas Industry Sales site:</b> Enter the ABN in the ABN field on the Book page under Passenger Details.</p>			

NB: '99999999999' is replaced by the Qantas Business Rewards member's ABN. An ABN is an 11-digit number.

NB: 'XXX' and '000' is replaced by the Qantas Business Rewards member's level code.

## Contact information

	Type of questions	Available support	Contact details
Qantas Business Rewards Program general enquiries	<ul style="list-style-type: none"> <li>Program benefits</li> <li>Ticketing instructions</li> <li>Frequently Asked Questions</li> <li>Qantas Business Rewards Lookup tool</li> </ul>	Qantas Agency Connect	qantas.com/agencyconnect
Customer account queries	<ul style="list-style-type: none"> <li>Profile details</li> <li>Points balance</li> <li>Claim missing points</li> </ul> <p>Note: Confirmed by an administrator of the QBR Account</p>	Qantas Business Rewards Service Centre	13 74 78 7am to 7pm AEST, Monday to Friday.
Qantas Business Rewards Bookings	<ul style="list-style-type: none"> <li>Qantas Business Rewards flight bookings</li> </ul>	Qantas Agency Connect team	13 17 11 9am to 6pm AEST, Monday to Friday.
Customers on Corporate Airfare Agreements	<ul style="list-style-type: none"> <li>Customer account questions</li> <li>Contract lead generation</li> </ul>	Qantas Corporate Sales team	13 10 85 8:30am to 5:30pm AEST, Monday to Friday.
Offers	<ul style="list-style-type: none"> <li>For the latest Qantas Business Rewards offers and news</li> </ul>	qantasbusinessrewards.com/offers	
Points Calculator	<ul style="list-style-type: none"> <li>Find out how the Points Calculator works and view customer examples</li> </ul>	qantasbusinessrewards.com/howitworks/points-calculator	
Qantas Learning Hub	<ul style="list-style-type: none"> <li>Qantas Business Rewards e-Learns and Podcasts</li> </ul>	learninghub.qantas.com	

For more information on Qantas Business Rewards visit [qantas.com/agencyconnect](https://qantas.com/agencyconnect) and select Products and Rewards or talk to your Account Manager.



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#### Important Information:

A business must be a Qantas Business Rewards Member to earn Qantas Points for the business. A one-off join fee of \$89.50 applies. Fees are inclusive of any applicable GST and may be varied by Qantas from time to time, without notice, in its absolute discretion. Qantas Points are offered under the applicable partner's terms and conditions and earning thresholds may apply. Membership of Qantas Business Rewards and the earning of Qantas Points as a business are subject to the Qantas Business Rewards Terms and Conditions available at [www.qantasbusinessrewards.com/terms](https://www.qantasbusinessrewards.com/terms). **[1]** Qantas Points for business are offered under the Qantas' Terms and Conditions available at [www.qantasbusinessrewards.com/terms](https://www.qantasbusinessrewards.com/terms) and earning thresholds apply. Qantas Points earned from air travel are determined in accordance with the airline earn table available at [qantas.com/au/en/business-rewards/airline-earn-table.html](https://qantas.com/au/en/business-rewards/airline-earn-table.html). A Member's ABN and traveller's Qantas Frequent Flyer membership number must be quoted at the time of booking to earn Qantas Points for both the business and the traveller. An eligible flight means a domestic or international flight which has a Qantas 'QF' flight number on the ticket that is purchased in Australia; has a ticket number commencing with '081'; and is booked and travelled for business on or after the date the business registers for Qantas Business Rewards. Exclusions apply, see [www.qantasbusinessrewards.com/terms](https://www.qantasbusinessrewards.com/terms) for details. **[2]** Savings are available exclusively to Qantas Business Rewards Members on selected fares only and do not apply to taxes, fees and carrier charges. Availability is limited. Advance purchase and other conditions may apply. Savings are subject to and defined in the terms and conditions of Qantas Business Rewards as Member Savings available at [www.qantasbusinessrewards.com/terms](https://www.qantasbusinessrewards.com/terms). **[3]** You must be a Qantas Frequent Flyer member to earn Qantas Points. A joining fee may apply. Membership and Qantas Points are subject to the Qantas Frequent Flyer program Terms and Conditions available at [www.qantas.com/fflyer/dyn/program/terms](https://www.qantas.com/fflyer/dyn/program/terms). Qantas Points and Status Credits (where applicable) are earned on eligible flights with a Qantas or applicable oneworld® Alliance Airline or Airline Partner flight number on your ticket. Qantas Points and Status Credits may not be earned on some fare types and booking classes. See terms and conditions available at [www.qantas.com/fflyer/dyn/program/terms](https://www.qantas.com/fflyer/dyn/program/terms) and the Airline Earning Tables for details on the conditions for the applicable airline available at [www.qantas.com/fflyer/dyn/flying/airline-earning](https://www.qantas.com/fflyer/dyn/flying/airline-earning). **[4]** Discounted Qantas Club membership is available to Qantas Frequent Flyer members who are Qantas Business Rewards Flyers of the Qantas Business Rewards Member. Discount applicable is dependent on membership level. The discount applies to the Qantas Club individual membership rates on new and subsequent memberships and is managed under the to Qantas Club individually managed corporate scheme. Qantas Club membership is subject to the Qantas Club Terms and Conditions available at [www.qantas.com/travel/airlines/qantas-club-terms-conditions/global/en](https://www.qantas.com/travel/airlines/qantas-club-terms-conditions/global/en).